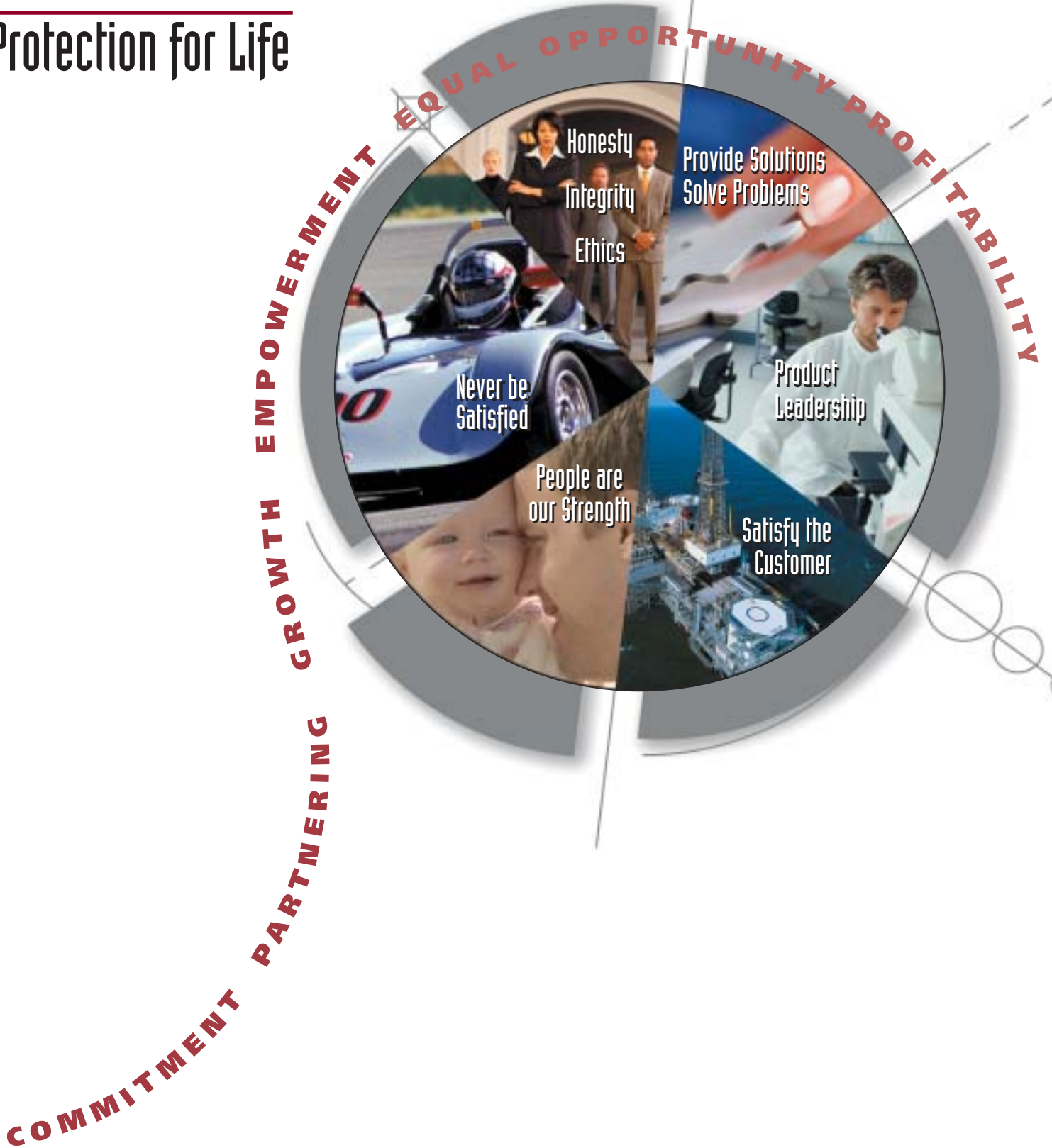


Protection for Life



GENERAL MONITORS

Protection for life.

COMMITTED TO YOUR SAFETY

People around the globe who work in hazardous environments know they can count on General Monitors.

Our mission, "Protection for Life," represents a continuous commitment to solving workplace safety problems that reduce injury and protect property. For over 40-years, we've dedicated ourselves to benefiting society through developing leading-edge combustible gas, toxic gas and flame detection monitoring products of the highest quality that operate reliably for many years.



Protection for Life



• In the early **1960s**, General Monitors pioneered catalytic-bead sensors for the detection of combustible gases as the world raced to the Moon.

• The same **1970s** advances in semiconductors that sparked the computer industry next found application in H₂S gas detection with General Monitors leading the way in the development of reliable H₂S sensors.

• During the rapid economic growth of the mid **1980s**, General Monitors also expanded quickly while turning its attention to flame detection.

• With the **1990s** came breakthroughs in computer-based automation that led to advancements in our smart sensor technology, unitized flame detectors and integrated monitoring systems.

• At the year **2000**, with the dawn of the new Millennium, General Monitors has once again delivered leading-edge designs for flame detection and both fixed and portable toxic gas monitors.



2000

HONESTY, INTEGRITY AND ETHICS

Building on a Foundation of Honesty, Integrity and Ethics

The success of every important human endeavor begins with personal honesty, integrity and ethics. In today's business world, placing these values above profit may seem unusual. A high regard for ethics, however, has rewarded General Monitors with the leadership position in the monitoring of hazardous flames, gases and vapors.

In order to ensure we pursue these values, General Monitors remains a privately held entity owned by key company executives in control of our destiny. We know the safety of people, equipment and property depends on the decisions that we make daily.

That's why our Statement of Existence, Core Ideologies and Guiding Principles are so important to us and to our customers:





Statement of Existence

General Monitors exists to benefit society by providing safety solutions that utilize industry-leading products, which save lives and protect capital resources from the dangers of hazardous flames, gases and vapors.

Core Ideologies

We pursue our mission guided by a set of six core ideologies that define who we are, both individually and collectively as a company:

- *Maintain the highest levels of honesty, integrity and ethics in everything we do.*
- *Provide solutions, solve problems, benefit society.*
- *Product leadership in quality, reliability and performance.*
- *Never be satisfied—continually pursue ever-higher goals.*
- *Do whatever it takes to satisfy the customer.*
- *People are the source of our strength.*



Guiding Principles

Surrounding our core ideologies are our guiding principles that describe how we accomplish the necessary tasks to fulfill our reason for existence:



- **Commitment:** *Individually and corporately, "Say what we can do and do what we say."*

- **Partnering:** *Our representatives, suppliers and other business associates are our partners in our success. We must maintain mutually beneficial relationships with all of our partners.*

- **Growth:** *The company needs to achieve consistent, sustainable growth in order to provide opportunities for employees and realize long-term viability for the company.*



- **Employee Empowerment:** *To maximize effectiveness, our employees must be individually empowered and work as a team. We must treat each other with respect and trust and commit to a culture of mutual support and reliance.*

- **Equal Opportunity:** *Our doors of opportunity are open to men and women alike, without regard to ethnic origins or personal beliefs.*

- **Profitability:** *Profits are the ultimate measure of how efficiently we provide customers with the best products for their needs. Profits are required to survive and grow.*

PROVIDE SOLUTIONS, SOLVE PROBLEMS

Leading the Way in Solving Safety Problems

General Monitors' brand name is synonymous with process safety and reliability in combustible, flammable and toxic environments. Since 1961, we've dedicated ourselves to benefiting society by developing technologies, sensors and systems that solve the most challenging industrial safety monitoring problems.

Combining proven advanced technology with superior customer service, we set the standard for total safety solutions that protect people, equipment and facilities in a wide range of industries:



- Automotive
- Aviation / Aerospace
- Chemical Processing
- Coal Mining
- Electric Power Generation
- Electronics
- Food & Beverage
- Oil / Gas Production / Refining
- Pharmaceuticals
- Pulp / Paper
- Textiles
- Transportation
- Warehousing & Distribution
- Waste Water Treatment

In addition, General Monitors has set up strategic alliances and partnerships with process automation, control and instrumentation companies around the globe. When you need a total solution to a safety problem, we are ready with the answers.

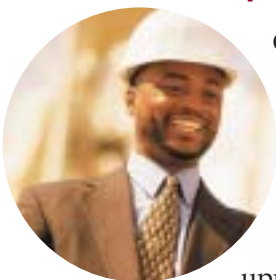
Protection for Life



Advanced Sensor R&D

It is widely recognized that General Monitors' significant investment in research and development has raised the technical standards within our industry. Our scientists and engineers work constantly to achieve new breakthroughs in sensing technologies that include: active technology, catalytic-bead, electrochemical cell, point and open-path infrared, MOS, optical flame detection and integrated fire and gas detection systems. As customer processes evolve, we develop new products to meet their needs.

Superior Reliability



General Monitors designs accuracy, reliability, robustness and ease of use into all of its products. Reliability is of uppermost importance. The key to designing-in reliability is cross-functional teamwork: engineering, manufacturing, sales, marketing and quality, combined with highly



accelerated environmental testing.

Products also have to comply with the requirements of industry standard approval agencies. Failure Mode and Effects Analysis (FMEA) is utilized for new and existing products as a continuous improvement tool.

World Class Quality

All employees of General Monitors are part of a continuous improvement culture. They are committed to ensuring that every product delivered to our customers is fully functional, meeting 100% of our electrical, mechanical, physical and elevated temperature testing specifications. The responsibility for quality begins with our top management, and it is implemented with our Quality Management System. The company's Quality System has been third-party certified since 1995 to ISO 9001 requirements. We remain in close contact with our customers to listen and obtain feedback to better measure our progress toward meeting internally set quality objectives.

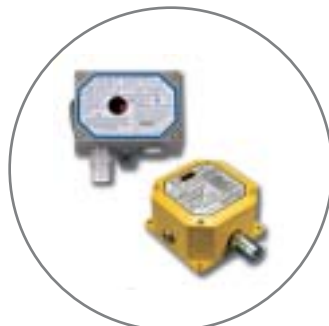


PRODUCT LEADERSHIP

Making a Difference with Market Leading Products

General Monitors deeply cares about the people and companies that we protect. Their welfare is the first consideration in the design criteria for all our products and systems.

We employ only well-proven, highly reliable technologies. In today's world of complex processes, we must also integrate our sensing technologies with computers, control system equipment and network communications.



The result is an intelligent, safe and reliable product line:

- Combustible Gas Detectors
- H₂S Gas Detectors
- Toxic Gas Detectors
- Portable Gas Detectors
- Flame Detectors
- Integrated Fire and Gas Detection Systems





Systems Integration

As a systems integrator, General Monitors designs and develops complete gas and flame monitoring systems. The specialists within our Systems Group offer a full range of integration services. They provide a single-point-of-responsibility for total project management—from needs identification to engineering to system delivery to assistance upon start-up. No matter what the size of your application, from single-point gas or flame detection to large multi-point integrated systems, we have the expertise and products to get the job done efficiently and cost effectively.



up this worldwide sales team is an after-sale service, repair, and spare parts system that collectively earns us the reputation as the leader in the gas monitoring and flame detection fields. We also maintain an extensive set of online tools to help you:



- Electronic Product Data Library
- FAQ Files
- Troubleshooting Guides
- Email Tech Support
- Application Notes and Case Studies



Your Local Expert On Call

With facilities located strategically around the globe, General Monitors is your local expert familiar with regional requirements and regulations. We also maintain a growing network of over 50 sales offices and manufacturers' representatives worldwide. Backing



SATISFY THE CUSTOMER

Satisfying the Customer is Our Greatest Passion

Finding the right solution to a customer's gas and flame detection problem is the beginning of Total Customer Satisfaction. In communicating with customers, we strive to state clearly what we have to offer and then deliver on our promises. We know lives depend on it. Reliability, quality, performance, on-time delivery, long life, service and value always have been the driving factors in our success. In meeting these objectives, we establish long-term partnering

relationships with our customers.

No matter where you are, General Monitors is nearby ready to help solve your safety problems. Our corporate headquarters in

Lake Forest, California, USA is

a modern engineering

design center, R&D,

manufacturing, sales and

service complex. The Galway, Ireland,

facility supports the European Union with

an engineering design center, R&D and

manufacturing campus. We also maintain

sales and service offices in Houston, Texas;

Singapore; the United Arab Emirates and

the United Kingdom.



Business Information and Communication Systems

In today's world of ever-compressed product and business cycles, the need for advanced business and communications systems has never been greater. That's why we've adopted the latest Information Systems Technology. Our web strategy includes both Internet and Extranet sites, linking our employees, customers, suppliers and sales channel partners. The result is a real-time Global Project Tracking System and an Online Customer Care Center with everything you need to support your safety system requirements.

own catalytic bead, metal oxide and infrared sensors.

We continue to invest heavily at our facilities in state-of-the-art manufacturing and test equipment that includes:

- Surface Mount Technology (SMT)
- Automated Test Equipment (ATE)
- Computer-Based Production Testing Systems
- Automated Burn-In Monitoring Systems



Lake Forest, USA
Corporate Headquarters



Automated Manufacturing

General Monitors is a
World-Class Manufacturer

utilizing Cellular Manufacturing

Principals and Just In Time (JIT) purchasing. To obtain the highest levels of detector sensitivity,

General Monitors manufactures our

PEOPLE ARE OUR STRENGTH

Recognizing People as the Source of Our Strength

By displaying faith in our own people, treating each other with mutual

respect,

emphasizing personal

integrity and encouraging individual

creativity, General Monitors has

achieved a well-deserved reputation

for safety leadership. We believe that

by giving people the opportunity for

personal growth that we also support

our corporate goals for continuous

improvement in every aspect of our

business. In today's world of disposable

employees and customers, we know this

isn't the easy route and we take pride

in successfully maintaining a corporate

culture that puts people first.





Trained and Certified Staff

The key to achieving continuous improvement at all levels of an organization is staff training. Our focus on training people provides an environment in which our employees can be successful and take pride in their accomplishments. Certification is also a focus at General Monitors; all technicians are trained and re-certified to the latest standards, with a special emphasis placed on soldering and inspection.

social and recreational programs. The result is a professional expert staff, with long-term service that allows them to take action quickly in support of our customers' individual needs.



Rewarding Personal Efforts

In addition to maintaining a safe work environment, fair compensation and attractive benefits, General Monitors

rewards employees who display personal initiative in their jobs.

The company assists employees with formal company career

planning and provides educational reimbursement. We also understand the importance of maintaining a positive, energetic workplace, which we support by offering a wide variety of employee



NEVER BE SATISFIED



Never Satisfied with Our Legacy of Success



For forty years, General Monitors has faithfully pursued our corporate mission. I am pleased to have been a part of that for more than twenty-five years. I am equally proud of the fact that we have a significant number of customers, representatives, suppliers and employees that have been associated with General Monitors even longer. I believe these long-term associations say more for the spirit in which we endeavor to conduct the business of our company than all of the carefully crafted prose one typically reads in a company's marketing and promotional material. Long term relationships exist and continue because each party benefits by the interaction. It is my sincere desire that we continue to conduct our business in the future to nurture those relationships and create new ones which forty years from now will also be thriving.

While not foolhardy enough to predict the future, General Monitors will do everything in its power to maintain our private independent status in order to pursue our goal of making a contribution to society, putting the needs of people first, ensuring the long term viability of the company, and having fun while we accomplish our objectives.

Don S. Edwards
CEO & President



STATEMENT OF EXISTENCE

General Monitors exists to benefit society by providing safety solutions that utilize industry-leading products, which save lives and protect capital resources from the dangers of hazardous flames, gases and vapors.



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